

PASSAIC
COUNTY
COMMUNITY
COLLEGE

Passaic County Community College

Center for Continuing Education

& Workforce Development

Spring 2015

Real Estate Salesperson Licensing

Become a NJ Licensed Real Estate Salesperson!

Course Description

This comprehensive course covers the fundamentals of the real estate profession as needed to implement the required NJ 75-hour curriculum requirement. The course introduces the students to everything from real estate law to property management --- *everything future real estate professionals need to know to not only pass the state licensing exam, but successfully enter their new career!*

Pre-Requisites to obtaining a Real Estate Salespersons License:

Must complete 75 hours of instruction from a school approved by the New Jersey Real Estate Commission

- ❖ Must be 18 years of age or older
- ❖ Have a High School Diploma or equivalent
- ❖ Must be a legal resident of the United States
- ❖ Must pass the New Jersey Real Estate Salesperson Licensing Exam
- ❖ Must complete and pass this course with a minimum of 70%
- ❖ Class attendance is mandatory with limited excused absences

Tuition: \$395.00

Required Textbook (Available at College Bookstore): Essentials of New Jersey Real Estate
ISBN-10: 1475422679 Publisher: Dearborn (12th edition)

Course Code: NBS 800 M1

Date: Tues/Thurs/Sat, May 19 – July 23

Time: 5:40 – 9:00 pm

2 Saturdays, 9am – 3pm (Dates TBA)

Place: Paterson, Academic Hall, A201

CALL FOR MORE INFORMATION (973-684-6153)